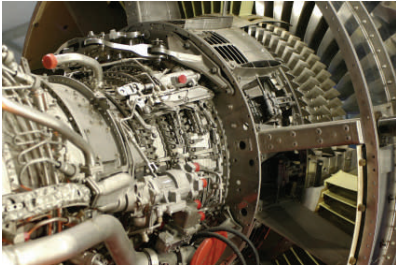


Client Use Case



Aerospace Company

A global business providing integrated power systems for use on land, at sea and in the air.

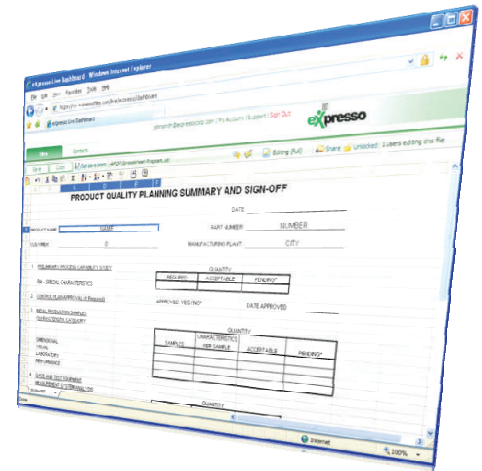
This Aerospace Company uses eXpresso to gather information from suppliers related to their APQP process.

Challenges:

- Managing timely and accurate supplier information from 300-400 different part-production programs at one time.
- Providing simple ways to check supplier tolerance, readiness, quality measurements, and more that affect a supplier's ability to meet volume on time.
- Establishing reliable interaction with first-time and repeat suppliers without requiring them to pay for expensive systems or training.

Solution:

- Give hundreds of suppliers the ability to update their part-production programs in shared Excel® spreadsheets and see their changes immediately without passing additional files back and forth.
- Use eXpresso's Time Alerts to initiate edits for shared spreadsheets and receive email notification when files are updated.
- Customize a spreadsheet to give management, staff, and suppliers differing views and responsibilities within the same file.



Summary:

- eXpresso makes it very easy for multiple people to work on the same files at the same time.
- Since eXpresso is based on Excel®, anyone can create a new spreadsheet without any IT expense or development.
- Building relationships with new suppliers is not complicated because they can immediately start using eXpresso with little to no training.

"This is what we have been looking for. Other systems can't do this, and they want to charge hundreds of thousands of dollars. This is perfect. I design, eXpresso manages."

- Director

About eXpresso

eXpresso enables Microsoft® Office users to view and edit documents, presentations, and spreadsheets in the cloud with other people at the same time. With eXpresso's patent pending, real-time file collaboration, users can see each other's saved changes immediately and control how others access a file by setting editing limitations or hiding specific file elements (e.g. cell columns, worksheets, slides, etc.). eXpresso has been recognized as PC World's 25 Most Innovative Products and by InfoWorld's 2008 Technology of the Year awards. The privately-owned company is headquartered in Palo Alto, California.