

Client Use Case



Automotive Manufacturing

A world leader in the supply of axles; driveshafts; and structural, sealing, and thermal management products; and genuine service parts. The company's customer base includes virtually every major vehicle manufacturer in the global automotive, commercial vehicle, and off-highway markets, which collectively produce nearly 70 million vehicles annually.

Uses eXpresso to gather information from suppliers related to their parts approval quality process.

Challenges:

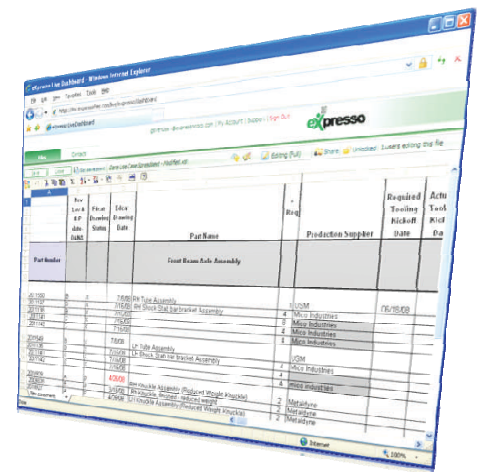
- Coordinating 2-way communication with the suppliers and collaboration among internal management and staff.
- Getting suppliers to use complex systems that require significant resources, training, and support.
- Making suppliers consistently aware when to update specific product fields.
- Manually consolidating information from multiple copies of supplier spreadsheets.

Solution:

- Give suppliers the ability to update whatever information is required by collaborating on shared spreadsheets in eXpresso.
- Use existing Excel forms to support the phased gate procedure and share these spreadsheets with the entire supplier community,
- Add or remove suppliers on the fly and set access rights without requiring any work or investment from IT.
- Set alerts to notify suppliers that a pending update (e.g. PPAP) is due on an individual part or assembly.

Summary:

- eXpresso is a flexible service that can be quickly and easily deployed to meet the functional and operational challenges facing supplier communities.
- Consolidate information from your respective suppliers online by using applications everyone already understands.
- eXpresso facilitates and archives interactions between suppliers and your internal management team and staff.



Get setup in minutes, not months:

- No additional IT expense or custom development needed.
- Virtually no learning curve.
- No more attaching files to emails or manually consolidating data.

About eXpresso

eXpresso enables Microsoft® Office users to view and edit documents, presentations, and spreadsheets in the cloud with other people at the same time. With eXpresso's patent pending, real-time file collaboration, users can see each other's saved changes immediately and control how others access a file by setting editing limitations or hiding specific file elements (e.g. cell columns, worksheets, slides, etc.). eXpresso has been recognized as PC World's 25 Most Innovative Products and by InfoWorld's 2008 Technology of the Year awards. The privately-owned company is headquartered in Palo Alto, California.