



## Supply Chain Company

A multinational operations management and strategy firm specializing in domestic and international supply chain optimization had a client who was launching a new line of exercise equipment.

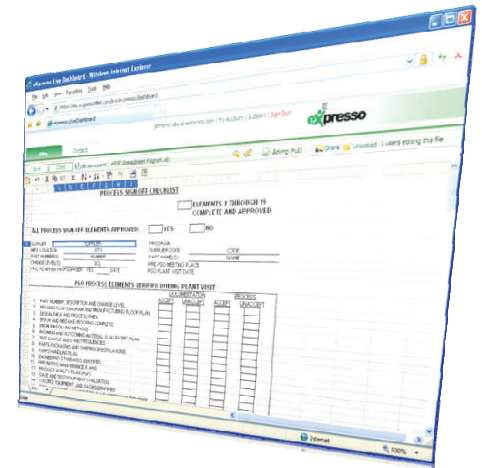
This Supply Chain Company uses eXpresso to connect international organizations to data managed in one, simple to use application.

### Challenges:

- Finding better ways for consultants to work closely with manufacturing sources and logistics services providers in the United States, Europe, and China.
- Coordinating discrete technologies to track projects, control inventory and manage delivery schedules.
- No unified way to integrate functions or information with the other members of its established business community.

### Solution:

- Use Excel® as the common application bond between manufacturing, logistics, and consulting.
- Upload spreadsheets to eXpresso to be accessed or edited online by authorized project managers and staffers.
- Allow everyone makes updates whenever they choose. If multiple people are viewing the file when changes are made, everyone sees the changes instantly.



### Summary:

- Within 24 hours of discovering eXpresso, the practice of emailing spreadsheets back and forth was ended for good.
- Spreadsheets are an excellent way to share data among and between organizations because they are an extremely flexible tool and everyone is comfortable using them.
- eXpresso was used to control and coordinate collaboration between organizations that needed a mutual application to manage data.
- eXpresso uses Microsoft's Excel technology, so no one had to learn a new application. No training or IT involvement was necessary at all.

**"I watched a problem that we wrestled with for years disappear right before my eyes. Suddenly we had a way to share and interact on critical data without a major technology investment and with almost no learning curve. Bravo eXpresso!"**

- President

### About eXpresso

eXpresso enables Microsoft® Office users to view and edit documents, presentations, and spreadsheets in the cloud with other people at the same time. With eXpresso's patent pending, real-time file collaboration, users can see each other's saved changes immediately and control how others access a file by setting editing limitations or hiding specific file elements (e.g. cell columns, worksheets, slides, etc.). eXpresso has been recognized as PC World's 25 Most Innovative Products and by InfoWorld's 2008 Technology of the Year awards. The privately-owned company is headquartered in Palo Alto, California.